

#### Portfolio for Nelva E Brunsting

Financial Advisor Doug Williams, 713-464-6071 9525 Katy Freeway Suite 122, Houston, TX 77024

Statement Period Sep 29 - Oct 26, 2012



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ANITA KAY BRUNSTING TTEE U/A DTD 10/10/1996 NELVA E BRUNSTING SURVIVORS TR NELVA E BRUNSTING 203 BLOOMINGDALE CIRCLE VICTORIA TX 77904-3049

# **Portfolio Summary**

#### **Total Portfolio Value**

\$252,592.74	
1 Month Ago	\$254,157.94
1 Year Ago	\$267,855.02
3 Years Ago	\$45,566.40

### New Fee Waivers Coming in January

Currently, Edward Jones' annual fee for Individual Retirement Accounts (IRAs) is waived for households with assets of \$500,000 or more. Beginning in 2013, we will lower the threshold to \$250,000. As a result, you may want to consider consolidating your assets. Doing so can provide a more focused view of your investments and help ensure they are working together to keep you on track to meet your goals. Transferring your investments is simple, so talk to your financial advisor.

## Make your financial future a priority.

Your finances may be less obvious and easier to ignore than the clutter piling up in the garage and the grass growing taller in your yard. But that doesn't mean you should ignore them. It's important to review your finances at least once a year because just as the markets and interest rates change, so too does your financial situation. During a review, your financial advisor can discuss strategies to help you work toward your financial goals, both short- and long-term. Call today.

<b>Overview of Accounts</b>				
Accounts	Account Holder	Account Number	Value 1 Year Ago	Current Value
Living Trust	Nelva E Brunsting	653-13555-1-6	\$26,016.47	\$1.05
Individual Retirement Account	Nelva E Brunsting	609-91956-1-9	\$251.70	\$376.30
Living Trust Advisory Solutions Fund Model	Elmer H Brunsting Decedents Tr	653-13579-1-8	\$241,586.85	\$252,215.39
Total Accounts			\$267,855.02	\$252,592.74

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

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Account Holder(s) Elmer H Brunsting Decedents Tr Account Number 653-13579-1-8 Account Type Living Trust Financial Advisor Doug Williams, 713-464-6071 9525 Katy Freeway Suite 122, Houston, TX 77024

Statement Date Sep 29 - Oct 26, 2012



# **Living Trust**

Anita Kay Brunsting TTEE U/A DTD 10/10/1996 Elmer H Brunsting Decedents Tr

## More Good News about Fee Waivers

Beginning Jan. 1, 2013, the monthly \$3 money market low balance fee will be waived for households with assets of \$250,000 or more. There is no action needed to receive the fee waiver. However, this may provide you with another good reason to consider consolidating your assets. Contact your financial advisor to learn more.

Account Value	
\$252,215.39	
1 Month Ago	\$253,798.32
1 Year Ago	\$241,586.85
3 Years Ago	\$0.00

Value Summary		
	This Period	This Year
Beginning value	\$253,798.32	\$232,412.32
Assets added to account	0.00	0.00
Income	187.57	3,450.18
Assets withdrawn from account	0.00	0.00
Change in value	-1,770.50	16,352.89
Ending Value	\$252,215.39	

Summary of Assets (as of Oct 26, 2012)	Advisory Solutions Fund Model		
Cash & Money Market	Ending Balance		
Money Market 0.01%*	\$2,182.55		

\* The average yield on the money market fund for the past seven days.

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Baron Small Cap	25.89	190.713	4,691.51	246.05	4,937.56
Blackrock Cap App	24.04	305.806	7,033.54	318.04	7,351.58
Capital World Bond	21.40	229.727	4,742.52	173.64	4,916.16
Capital World Growth & Income	35.88	363.111	11,895.36	1,133.06	13,028.42
Columbia Mid Cap Value	14.23	880.844	10,470.37	2,064.04	12,534.41
Credit Suisse Comm Ret Strat	8.24	918.428	7,735.45	-167.60	7,567.85
Dodge & Cox Income	13.92	1,050.026	13,899.57	716.79	14,616.36
Dodge & Cox Intl Stock	32.91	406.708	11,541.84	1,842.92	13,384.76
DWS Small Cap Value	36.20	138.293	4,280.40	725.81	5,006.21
Fidelity New Insights	22.73	647.986	11,158.99	3,569.73	14,728.72
ING Global Real Estate	17.54	447.914	6,044.39	1,812.02	7,856.41
Investment Co of America	30.24	421.051	10,158.69	2,573.89	12,732.58
JP Morgan Core Bond	12.11	1,186.082	13,542.67	820.78	14,363.45



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#### Summary of Assets (continued)

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
JP Morgan Fed Mon Mkt	1.00	3,321.76			3,321.76
Loomis Sayles Inv Grade Bd	12.78	586.443	7,297.91	196.83	7,494.74
Mainstay High Yield Corp Bd	6.12	1,639.506	9,676.58	357.20	10,033.78
MFS Research International	15.26	1,041.567	13,036.90	2,857.41	15,894.31
New World	52.10	150.454	6,790.09	1,048.56	7,838.65
Oppenheimer Intl Bd	6.56	769.195	4,709.83	336.09	5,045.92
Oppenheimer Rising Divid Fd Y	17.55	851.025	15,063.14	-127.65	14,935.49
Pimco Total Return IV	11.19	655.601	6,849.49	486.69	7,336.18
T. Rowe Price Equity Income	25.99	695.713	14,181.61	3,899.97	18,081.58
T. Rowe Price New Income	9.96	1,705.881	16,203.03	787.54	16,990.57
Thornburg Value	31.65	317.074	9,192.24	843.15	10,035.39
Total Account Value			I		\$252,215.39

#### **Total Account Value**

#### Summary of Realized Gain/Loss

	This Year
Short Term (assets held 1 year or less)	-\$160.06
Long Term (held over 1 year)	6,364.65
Total	\$6,204.59

Summary totals may not include proceeds from uncosted securities or certain corporate actions.

Detail of Realized Gain/Loss from Sale of Securities							
	Purchase Date	Sale Date	Quantity	Cost Basis	Proceeds	Realized Gain/Loss	
Pioneer Fund		10/12	352.826	\$11,973.42	\$14,776.35	\$2,802.93	LT
Pioneer Fund		10/12	6.848	264.75	286.79	22.04	ST

Inve	Investment and Other Activity			
Date	Description	Quantity	Amount	
10/01	Dividend on JP Morgan Core Bond on 1,183.446 Shares @ 0.027		\$31.95	
10/01	Reinvestment into JP Morgan Core Bond @ 12.12	2.636	-31.95	
10/01	Dividend on Oppenheimer Intl Bd on 767.071 Shares at Daily Accrual Rate		13.87	
10/01	Reinvestment into Oppenheimer Intl Bd @ 6.53	2.124	-13.87	
10/01	Dividend on Pimco Total Return IV on 654.785 Shares at Daily Accrual Rate		9.14	



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Inves	stment and Other Activity (continued)		
Date	Description	Quantity	Amount
10/01	Reinvestment into Pimco Total Return IV @ 11.20	0.816	-9.14
10/01	Dividend on T. Rowe Price New Income on 1,702.241 Shares at Daily Accrual Rate		36.25
10/01	Reinvestment into T. Rowe Price New Income @ 9.96	3.64	-36.25
10/02	Dividend on ING Global Real Estate on 445.199 Shares @ 0.105		46.97
10/02	Reinvestment into ING Global Real Estate @ 17.30	2.715	-46.97
10/02	Dividend on Loomis Sayles Inv Grade Bd on 584.379 Shares @ 0.045		26.30
10/02	Reinvestment into Loomis Sayles Inv Grade Bd @ 12.74	2.064	-26.30
10/04	Redeemed JP Morgan Fed Mon Mkt @ 1.00	-278.62	278.62
10/04	Advisory Solutions Program Fee		-278.62
10/09	Dividend on Capital World Bond on 228.651 Shares @ 0.101		23.09
10/09	Reinvestment into Capital World Bond @ 21.46	1.076	-23.09
10/17	Sell Pioneer Fund @ 41.88 as of 10/12/12	-359.674	15,063.15
10/17	Buy Oppenheimer Rising Divid Fd Y @ 17.70 as of 10/12/12	851.025	-15,063.15
10/24	Fee Offset Less Admin Fee		17.20

Money Market Detail				
Date	Description	Deposits	Withdrawals	
10/25	Deposit	\$17.20		
Total		\$17.20		





## How Do Long-term Investors Fare?

We've all heard this has been a tough era for long-term investors.

It's no secret that U.S. stocks punished investors in the first part of the 21st century. The bursting of the technology stocks and housing bubble, the 9/11 terrorist attack, three bear markets and two recessions all resulted in sharp stock market declines. But stocks have rebounded five years after each sell-off for which we have data. In addition, the S&P 500 with dividends reinvested reached a new record high in August 2012, up from its previous peak in October 2007. Stock prices have mostly (but not quite) recovered their ground — just as they have after past stock declines.

While election campaigns frequently ask whether you're better off than you were four years ago, long-term investors tend to look at decades of returns. Until recently, stocks had turned in some of the worst 10-year annualized returns in history.

It's rare for stocks as a whole to lose ground over a decade. Historically, average 10-year stock returns have been greater than 4% nearly 85% of the time since 1935. After 24 months when stocks were, at best, flat over 10 years, the rolling 10-year returns began to rebound in March 2009 and were up to 6.3% per year over the 10 years ending July 2012. Those who stayed invested are most likely seeing their portfolios improve.

While disappointing decades are rare, they do happen. But rough decades for stocks have been followed by decades of above-average returns. No one can predict what will happen, but with history as a guide, we believe the future looks brighter than the recent past.

#### A Long-term Strategy

Sticking with the investments you own today is a vital lesson because those who exit the market often fail to reinvest. And you must be invested to participate when stock prices rise. You'll also be invested when they fall, but historically, stocks have risen for more months than they've fallen — even since the end of 1999. Talk with your financial advisor to help ensure your strategy stays on track to meet your long-term financial goals.

Past performance does not guarantee future results. You should make investment decisions based upon your unique objectives, risk tolerance and financial circumstances. An investment in stocks will fluctuate with changes in market conditions and may be worth more or less than the original investment when sold. An index is not managed and is not available for direct investment.



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