Edward Jones

201 Progress Parkway Maryland Heights, MO 63043-3042 www.edwardjones.com Member SIPC

**Edward Jones Tax Statements** All Forms 1099–R and 1099–Q have been issued to clients. Consolidated 1099 tax statements will be issued to clients no later than Feb. 15, 2012. Visit us at www.edwardjones.com/taxcenter for detailed information regarding your Edward Jones tax forms and the new IRS cost basis reporting changes on Form 1099–B.

**NELVA E BRUNSTING NELVA E BRUNSTING SURVIVORS TR** U/A DTD 10/10/1996 VICTORIA TX 77904-3049 203 BLOOMINGDALE CIRCLE ANITA KAY BRUNSTING TTEE 77904304903 \$\$SEQ\$\$

Your Edward Jones financial advisor

DOUG WILLIAMS

713-464-6071

9525 KATY FREEWAY SUITE 122 HOUSTON TX 77024

Other contact information:

Maryland Attention: Client Reporting 201 Progress Parkway Edward Jones l Heights, MO 63043

Client Relations: 800–441–2357 Monday-Friday 7am-7pm Central time

Edward Jones VISA debit card: 888–289–6635

Edward Jones MasterCard: 800–362–6299

www.edwardjones.com/access

### Account number: 609–91956–1–9 Statement type: Preferred January 1 – January 27, 2012

EDWARD D JONES & CO CUSTODIAN FBO NELVA E BRUNSTING IRA 203 BLOOMINGDALE CIRCLE VICTORIA TX 77904–3049 201 Progress Parkway Maryland Heights, MO 63043-3042 www.edwardjones.com Member SIPC

### Edward Jones

DOUG WILLIAMS 9525 KATY FREEWAY SUITE 122 HOUSTON TX 77024 713–464–6071

### Value Summary

Value on Jan 27	\$239.20
Value on Jan 1	\$245.52
Value one year ago	\$55,611.73

Summary of Your Assets					
Held at Edward Jones	Value on Jan 27	Value on Jan 1	Dollar change		
Cash, Insured Bank Deposit & Money Market funds	\$239.20	\$225.25	\$13.95		
Stocks	~	20.27	-20.27		
Total at Edward Jones	\$239.20	\$245.52	-\$6.32		

Retirement Fee Notice	
Amount due for account 609–91956–1–9	\$40.00
Due Date	February 20, 2012
Your fee will be automatically collected from this account the month the fee is due, unless you contact your financia different payment method.	



## Edward Jones

#### Your Retirement Account Summary

	This period	Cumulative
2012 Contributions	\$0.00	\$0.00
2011 Contributions	\$0.00	\$0.00

#### Have you begun your retirement journey?

Preparing for retirement is like a cross-country journey. While it may seem like a long distance to cover, it starts with the first step of determining where you are today and where you want to be. Only then can you develop a strategy designed to help you achieve your long-term goals. Call your financial advisor today to schedule a retirement review and take the first step on your journey.

#### Your Assets at Edward Jones

Cash, Insured Bank Deposit & Money Market funds	Current Yield/Rate	Current value
Cash		\$239.20
Total Cash, Insured Bank Deposit & Money Ma	arket funds	\$239.20

Preferred Stocks	Our asset category/ Our recommendation	Current price	Current shares	Current value	Amt. invested since inception	Amt. withdrawn since inception
GENERAL MOTORS CORP	Aggressive	~	389.	~	~	~
	None					
Total Preferred Stocks				~	~	~

#### Total estimated asset value

#### Summary of Your Investment Activity

Total Cash, Insured Bank Deposit & Money Market funds on Jan 27	\$239.20	
Total additions	\$13.95	
Proceeds from securities sold	\$13.95	
Additions		
Total Cash, Insured Bank Deposit & Money Market funds on Jan 01	\$225.25	

\$239.20



## Edward Jones

#### **Detail of Your Investment Activity**

#### Additions

	Date	Quantity	Amount per share	Trade date	Amount	Where Invested
Proceeds from securities sold	01/09 GENERAL MOTORS COMPANY	1.	21.00		13.95	Cash Balance
	Total proceeds from securities sold				\$13.95	

#### Focus on fixed-income principles, not predictions.

While some expected inflation to push interest rates higher and bond prices lower in 2011, fixed–income investment returns generally did quite well. This serves as a reminder that trying to make predictions typically proves to be less valuable than focusing on principles. Regardless of any challenges we may face in 2012, we believe investors who abide by the principles of owning quality investments, diversifying and maintaining a long–term perspective should be able to weather the storm. Contact your financial advisor for attractive fixed–income opportunities.



### Edward Jones

#### All-terrain Investing: Preparing for Varying Road Conditions

Long-term investors encounter a wide variety of market conditions. They can be almost as varied as the terrain. Sometimes it's smooth and easy to navigate, and other times, the investment landscape is rocky and hilly, slowing your progress. In general, we're optimistic about the future, but there will be bumps along the way. Although you can't avoid them, you can work to smooth out the ride by owning a mix of investments that tend to do well in different market environments.

During the past several years, the market's path has been filled with major peaks and valleys, which have been the direct result of what is called "risk-on, risk-off" behavior. When economic news is positive, investors are optimistic and more willing to take on risk with investments that depend more on the economy for growth – and therefore fluctuate more. When the headlines turn negative, investors tend to become more risk-averse, or "risk-off." Rather than moving between "risk-on" and "risk-off" buying, consider a variety of companies that may provide opportunities in both types of markets.

#### Get in Gear

In our view, now is not the time to "park" your investment strategy. Given the uncertainty about European debt, U.S. budget deficits and the election, we expect market volatility to continue in the shorter term. In our view, the best way to prepare is to maintain a well–balanced portfolio with adequate holdings in quality investments. We believe equities offer an attractive opportunity and recommend the equity portion of your portfolio be well–balanced across sectors, with quality holdings that can benefit as the market landscape shifts.

#### Is Your Portfolio Prepared?

We think the current environment offers good opportunities for investors, but the challenges of the "risk-on, risk-off" pattern underscore the importance of being prepared. Make sure your portfolio contains quality investments and is diversified across sectors that perform well in varying environments. When appropriate, rebalance to take advantage of market movements. And remember, even when current events temporarily impact the market, keep focusing on your long-term financial goals, such as retirement and paying for education. Regardless of the landscape, your long-term financial goals should serve as your constant horizon.

For more information, ask your financial advisor for our full report on this topic.

Investing in stocks involves risk. Your investment return and principal value will fluctuate, and you may lose money. Past performance does not guarantee future results. Diversification does not guarantee a profit or protect against a loss.



# Edward Jones

Withholding on Distributions or Withdrawals – Federal law requires Edward Jones to withhold income tax on distribution(s) from your retirement accounts and other plans unless you elect not to have withholding apply. You may elect a percentage to be withheld from your distribution or not to have the withholding apply by signing and dating the appropriate form and returning it to the address specified on the form. Your election will remain in effect until you change or revoke it by returning another signed and dated form. If you do not return the form by the date your distributions are scheduled to begin, Federal income tax will be withheld. If you do not have enough income tax withheld from your distributions, you may need to pay estimated tax. You may incur penalties if the amounts withheld and your estimated tax payments are not equal to the tax you owe. State withholding, if applicable, is subject to the state's withholding requirements. Fair Market Value for Individual Retirement Accounts – Your fair market value as of December 31st will be reported to the IRS as required by law.

**Rights to Your Free Credit Balance** – You may ask to withdraw your free credit balance during normal business hours, subject to any indebtedness in your account. While your funds are not segregated, they are properly accounted for on our books. Edward Jones may use your free credit balance to conduct business.

### Learn More about Your Statement, Review Additional Disclosures and Terminology –

Visit http://www.edwardjones.com/en\_US/resources/knowledge\_center/index.html

Edward D. Jones & Co., L.P. is dually registered with the Securities and Exchange Commission (SEC) as a broker–dealer and an investment adviser. Edward Jones is also a member of FINRA.

**Statement of Financial Condition** – Edward Jones' statement of financial condition is available for your personal review:

- \* at your local branch office
- \* at www.edwardjones.com/en\_US/company/index.html
- \* by mail upon written request

#### About Your Account

**About Edward Jones** 

**Account Information** – Your Account Agreement contains the complete conditions that govern your account. Please contact your financial advisor if you have any changes to your financial situation, contact information or investment objectives.

Account Safety – Please review your statement carefully. If you believe there are errors on your account, you must notify us promptly of your concerns. You may either contact our Client Relations department or your financial advisor. You should re–confirm any oral communication by sending us a letter within 30 days to protect your rights, including your rights under the Securities Investor Protection Act (SIPA).

**Errors or Questions about your Electronic Transfers –** Contact Client Relations at (800) 441–2357.

**Complaints about Your Account –** If you have a complaint please send a letter to Edward Jones, Attn: Complaints Dept., 1245 JJ Kelley Memorial Dr., St. Louis, MO 63131.

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